



www.AlaskaRealEstateSchool.com

"No matter how high you aim"



Come Join the  
Real Estate Professor

Denny Wood



# POST LICENSING COURSES

## Course 20PLE1 Starting March 4

These courses must be completed before your first anniversary of real estate licensure

Course Subject	Hours	
<b>COMPLETED IN CLASS OR BY CORRESPONDENCE</b>		
<input type="checkbox"/> 1a Authorization and Exclusive Right To Sell Agreement	1 hr	Mar 4 12-1:00
<input type="checkbox"/> 1b Purchase & Sales Agreement	3 hrs	Mar 4 1-4:00
<input type="checkbox"/> 1c Addendums, Counters, Contingencies, Multiple Offers, Back Up Offers & Transaction Differences	2 hrs	Mar 5 12-2:00
<input type="checkbox"/> 1f Personal Service Agreements, Buyer Representation Agreement	1 hr	Mar 5 2-3:00
<input type="checkbox"/> 1e Negotiation and Counseling	2 hrs	Mar 6 12-2:00
<input type="checkbox"/> 3a Consumer Pamphlet, Waiver, Conflict, Confidentiality	2 hrs	Mar 6 2-4:00
<input type="checkbox"/> 4a Property Disclosure, Resale Certificates, Public Offering Statement	2 hrs	Mar 11 12-2:00
<input type="checkbox"/> 5a Evaluation and Pricing	2 hrs	Mar 11 2-4:00
<input type="checkbox"/> 6a Financing	2 hrs	Mar 12 12-2:00
<b>COMPLETED BY CORRESPONDENCE ONLY</b>		
<input type="checkbox"/> 1d New Construction Purchase & Sales Agreement	1 hr	
<input type="checkbox"/> 2a Renting and Leasing	2 hrs	
<input type="checkbox"/> 2b Personal Service Contracts for Leasing and Evictions	2 hrs	
<input type="checkbox"/> 3a Consumer Pamphlet, Waiver, Conflict, Confidentiality	2 hrs	
<input type="checkbox"/> 3b Ethics & Surety Fund	2 hrs	
<input type="checkbox"/> 3c Ethics & Surety Fund Statutes and Regulations	2 hrs	
<input type="checkbox"/> 4a Property Disclosure, Resale Certificates, Public Offering Statement	2 hrs	
<input type="checkbox"/> 4b Home Inspections and Repair Negotiations	1 hr	
<input type="checkbox"/> 4c Paperwork	1 hr	
<input type="checkbox"/> 4d Safety, Zoning & Environmental Issues	2 hrs	

In Class Courses  
will be held with 5  
or more students.

Otherwise, all  
classes will  
be done by  
correspondence

**All 30 Hours \$350 or \$15 per hour In Class or Correspondence**

**Keller Williams Discount: \$320 First 2 hours FREE**

**Class Location: Keller Williams Realty Alaska Group Training Room  
101 W Benson Blvd, Suite 101, Anchorage, AK**

To Register, go to: [www.AlaskaRealEstateSchool.com](http://www.AlaskaRealEstateSchool.com)  
or Call Denny Wood 337-9663 to pay by phone