



www.AlaskaRealEstateSchool.com

"No matter how high you aim"



Come Join the
Real Estate Professor

Denny Wood



POST LICENSING COURSES

Course 20PLE3 Starting August 12

These courses must be completed before your first anniversary of real estate licensure

Course Subject	Hours	
COMPLETED IN CLASS OR BY CORRESPONDENCE		
<input type="checkbox"/> 1a Authorization and Exclusive Right To Sell Agreement	1 hr	August 12 12-1:00
<input type="checkbox"/> 1b Purchase & Sales Agreement	3 hrs	August 12 1-4:00
<input type="checkbox"/> 1c Addendums, Counters, Contingencies, Multiple Offers, Back Up Offers & Transaction Differences	2 hrs	August 13 12-2:00
<input type="checkbox"/> 1f Personal Service Agreements, Buyer Representation Agreement	1 hr	August 13 2-3:00
<input type="checkbox"/> 1e Negotiation and Counseling	2 hrs	August 14 12-2:00
<input type="checkbox"/> 3a Consumer Pamphlet, Waiver, Conflict, Confidentiality	2 hrs	August 14 2-4:00
<input type="checkbox"/> 4a Property Disclosure, Resale Certificates, Public Offering Statement	2 hrs	August 19 12-2:00
<input type="checkbox"/> 5a Evaluation and Pricing	2 hrs	August 19 2-4:00
<input type="checkbox"/> 6a Financing	2 hrs	August 20 12-2:00
COMPLETED BY CORRESPONDENCE ONLY		
<input type="checkbox"/> 1d New Construction Purchase & Sales Agreement	1 hr	
<input type="checkbox"/> 2a Renting and Leasing	2 hrs	
<input type="checkbox"/> 2b Personal Service Contracts for Leasing and Evictions	2 hrs	
<input type="checkbox"/> 3a Consumer Pamphlet, Waiver, Conflict, Confidentiality	2 hrs	
<input type="checkbox"/> 3b Ethics & Surety Fund	2 hrs	
<input type="checkbox"/> 3c Ethics & Surety Fund Statutes and Regulations	2 hrs	
<input type="checkbox"/> 4a Property Disclosure, Resale Certificates, Public Offering Statement	2 hrs	
<input type="checkbox"/> 4b Home Inspections and Repair Negotiations	1 hr	
<input type="checkbox"/> 4c Paperwork	1 hr	
<input type="checkbox"/> 4d Safety, Zoning & Environmental Issues	2 hrs	

In Class Courses will be held with 5 or more students.

Otherwise, all classes will be done by correspondence

All 30 Hours \$350 or \$15 per hour In Class or Correspondence

Keller Williams Discount: \$320 First 2 hours FREE

**Class Location: Keller Williams Realty Alaska Group Training Room
101 W Benson Blvd, Suite 101, Anchorage, AK**

To Register, go to: www.AlaskaRealEstateSchool.com

or Call Denny Wood 337-9663 to pay by phone