



www.AlaskaRealEstateSchool.com

"No matter how high you aim"



Come Join the
Real Estate Professor

Denny Wood



POST LICENSING COURSES

Course 20PLE4 Starting October 7

These courses must be completed before your first anniversary of real estate licensure

| Course Subject | Hours | |
|---|-------|--------------------|
| COMPLETED IN CLASS OR BY CORRESPONDENCE | | |
| <input type="checkbox"/> 1a Authorization and Exclusive Right To Sell Agreement | 1 hr | October 7 12-1:00 |
| <input type="checkbox"/> 1b Purchase & Sales Agreement | 3 hrs | October 7 1-4:00 |
| <input type="checkbox"/> 1c Addendums, Counters, Contingencies, Multiple Offers, Back Up Offers & Transaction Differences | 2 hrs | October 8 12-2:00 |
| <input type="checkbox"/> 1f Personal Service Agreements, Buyer Representation Agreement | 1 hr | October 8 2-3:00 |
| <input type="checkbox"/> 1e Negotiation and Counseling | 2 hrs | October 9 12-2:00 |
| <input type="checkbox"/> 3a Consumer Pamphlet, Waiver, Conflict, Confidentiality | 2 hrs | October 9 2-4:00 |
| <input type="checkbox"/> 4a Property Disclosure, Resale Certificates, Public Offering Statement | 2 hrs | October 14 12-2:00 |
| <input type="checkbox"/> 5a Evaluation and Pricing | 2 hrs | October 14 2-4:00 |
| <input type="checkbox"/> 6a Financing | 2 hrs | October 15 12-2:00 |
| COMPLETED BY CORRESPONDENCE ONLY | | |
| <input type="checkbox"/> 1d New Construction Purchase & Sales Agreement | 1 hr | |
| <input type="checkbox"/> 2a Renting and Leasing | 2 hrs | |
| <input type="checkbox"/> 2b Personal Service Contracts for Leasing and Evictions | 2 hrs | |
| <input type="checkbox"/> 3a Consumer Pamphlet, Waiver, Conflict, Confidentiality | 2 hrs | |
| <input type="checkbox"/> 3b Ethics & Surety Fund | 2 hrs | |
| <input type="checkbox"/> 3c Ethics & Surety Fund Statutes and Regulations | 2 hrs | |
| <input type="checkbox"/> 4a Property Disclosure, Resale Certificates, Public Offering Statement | 2 hrs | |
| <input type="checkbox"/> 4b Home Inspections and Repair Negotiations | 1 hr | |
| <input type="checkbox"/> 4c Paperwork | 1 hr | |
| <input type="checkbox"/> 4d Safety, Zoning & Environmental Issues | 2 hrs | |

In Class Courses will be held with 5 or more students.

Otherwise, all classes will be done by correspondence

All 30 Hours \$350 or \$15 per hour In Class or Correspondence

Keller Williams Discount: \$320 First 2 hours FREE

**Class Location: Keller Williams Realty Alaska Group Training Room
101 W Benson Blvd, Suite 101, Anchorage, AK**

To Register, go to: www.AlaskaRealEstateSchool.com

or Call Denny Wood 337-9663 to pay by phone