

## Class 14PLE2

Dates and Times subject to change

ATTEND	Title	Date	Time	
	1a Authorization and Exclusive Right To Sell Agreement	Thursday, May 22, 2014	12:00-1:00	
	1b Purchase & Sales Agreement	Thursday, May 22, 2014	1:00-3:00	
	1c Addendums, Counters, Contingencies, Multiple Offers, Back Up Offers & Transaction Differences	Thursday, May 29, 2014	12:00-2:00	
	1f Personal Service Agreements, Buyer Representation Agreement	Thursday, May 29, 2014	2:00-3:00	
	1e Negotiation and Counseling	Thursday, June 5, 2014	12:00-2:00	
	3a Consumer Pamphlet, Waiver, Conflict, Condidentiality	Thursday, June 5, 2014	2:00-4:00	
	4a Property Disclosure, Resale Certificates, Public Offering Statement	Thursday, June 12, 2014	12:00-2:00	
	5b Competitive Market Analysis & Appraisal	Thursday, June 12, 2014	2:00-4:00	
	6a Prequalification, Good Faith Estimate, Loan Types	Thursday, June 19, 2014	12:00-2:00	
	6b Closing Process, Settlement Statements, Security Deposit Transfers, Prorations, Sellers Net Proceeds	Thursday, June 19, 2014	2:00-4:00	
	These classes will be taken by Correspondence			
	1d New Construction Purchase & Sales Agreement	CORRESPONDENCE	1 HR	
	2a Landlord Tenant Act, Rental, Lease, Occupancy, Assoc., Coops, Security Deposits	CORRESPONDENCE	2 HRS	
	2b Personal Service Contracts, Management & Lease Listing Agreements	CORRESPONDENCE	1 HR	
	3b Ethics & Recovery Fund	CORRESPONDENCE	1 HR	
	4b Home Inspections and Repair Negotiations	CORRESPONDENCE	1 HR	
	4c Title Reports, CCR's, Survey, Record Keeping	CORRESPONDENCE	1 HR	
	4d Zoning & Environmental	CORRESPONDENCE	2 HRS	
	5a Showing Property and Marketing to Buyers and Sellers	CORRESPONDENCE	2 HRS	
	6c Good Funds Law, Predatory Lending	CORRESPONDENCE	1 HR	

Completion Certificates will be delivered upon completion of class materials and full payment of tuition