



[www.AlaskaRealEstateSchool.com](http://www.AlaskaRealEstateSchool.com)

"No matter how high you aim"



# BROKER UPGRADE TRAINING



## December 7, 8, 9



**Class may be  
taken anywhere**

The 30 hours Broker upgrade training will be a hands-on class with homework. You will learn how to set up a real estate office, track and review transactions, set up and operate a trust account and manage real estate licensees under your brokerage. Come to the class ready to learn and with an open mind. We will be discussing some of the problems a broker may have to handle as part of a day's work.

<b>Schedule:</b>	<b>Tuesday, Dec 7</b>	<b>5:00-10:00 PM</b>
	<b>Wednesday, Dec 8</b>	<b>5:00-10:00 PM</b>
	<b>Thursday, Dec 9</b>	<b>5:00-10:00 PM</b>

Go to [www.AlaskaRealEstateSchool.com](http://www.AlaskaRealEstateSchool.com) to Register

Tuition and Materials \$550



## Broker Upgrade Course

This course is a very hands on course. The homework will include doing contracts, reviewing contracts and disclosures for completeness, setting up and operating brokerage office, an operating account and a trust account, setting up and running property management and association management accounts.

The course will cover at a minimum:

Broker supervision requirements and record keeping	4 Hours
Trust accounting procedures	3 Hours
Organizing and managing a real estate office	3 Hours
Property management	2 Hours
Licensee relationships, disclosure, and conflict of interest	3 Hours
Forms of ownership	2 Hours
Property law, public and private rights and limitations	2 Hours
Forms of conveyances and recording of documents	2 Hours
Contracts and transaction documents	2 Hours
Financing instruments and accounting principles	2 Hours
Alaska real estate license law and Alaska landlord tenant law	3 Hours
Federal Fair Housing and RESPA laws	2 Hours

When the course is completed, we will have covered the information you will need to pass the state broker upgrade test and to set up and operate a real estate brokerage business.

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# 2021

## Broker Upgrade Course

*Dates & Locations*

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Mar 2,3,4	<u>Class 21BRKR01ANC</u> 5:00-10:00 PM	Anchorage
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July 27,28,29	<u>Class 21BRKR02ANC</u> 5:00-10:00 PM	Anchorage
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Oct 5,6,7	<u>Class 21BRKR03ANC</u> 5:00-10:00 PM	Anchorage
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Dec 7,8,9	<u>Class 21BRKR04 ANC</u> 5:00-10:00 PM	Anchorage
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Anchorage Office Location: 101 W Benson Blvd, Suite 101, Anchorage, AK 99503  
Phone: (907) 865-6500

Wasilla Office Location      621 KGB Rd, Wasilla, AK 99654

**Instructor: Denny Wood, CRS, GRI**  
**(907) 337-WOOD (9663) [denny@akhomes.com](mailto:denny@akhomes.com)**

## AlaskaRealEstateSchool.com, LLC

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